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ABOUT US

**Accommodation Solutions
with Greater savings**



We work hard to make sure we are doing business where you need to do business, globally.

We are a corporate travel management company primarily focused on solving the accommodation needs of our clients anywhere in the world. We are committed to provide better accommodation solutions with greater savings for your business.

To do this, we have built a great network of hotels and apartments. Our focus is not only providing accommodation options to our clients but also to add value to our services, and so, we proactively benchmark our rates against the 'on-going' market rates to give you contractually standardized rates, where possible, with value-added inclusions (eg. Breakfast, Wi-fi, etc.)

In short, our team is at your service providing the knowledge, skills and passion to support you and your travelers.



Company Vision & Mission

Our Vision

To be World leader in Accomodation Solution by providing cost effective rates to Business and leisure travelers.

Our Mission

“To Turn Travel Expenses into Travel Savings”.



Company Profile

Headquartered in Melbourne, Australia, Corporate Nest was launched to meet requirements for day-to-day business travelers from overseas. We take great pride in our heritage: from the origins of our business in 2007, through to the worldwide network, today. Corporate Nest has a core servicing culture which is totally focused on the needs of its clients.

In this period of 5 yrs we have surpassed over 75,000 nights' accommodation for the corporate sector, and are striving to reach a target of 100,000 nights per year.

Our Directors and Management team bring years of hospitality experience and our cutting-edge relationships with industry leaders enable us to offer you the best competitive rates.

To summarize our achievements, Corporate Nest has managed to effectively service it's clients by providing complete end-to-end solution with complete process management for accommodation and at the same time helped clients save on travel expenses.



Why Corporate Nest?

Corporate travel, when managed properly, need not become as costly and time consuming as it so often is. Corporate Nest has a core servicing culture which is totally focused on the needs of its clients.

We believe in thinking outside the box and take a holistic approach in understanding our clients' requirements with a focus on providing best accommodation solution at a finest cost.

We strive to provide our clients with better accommodation ideas to produce great savings and we have show-cased this through following value additions which keep our clients wanting more of our services:-

- Negotiated discounted hotel/apartment rates, worldwide.
- No Management fees for any of our services provided.
- No booking fees other than the rate quoted to the clients.
- Ensure service approach that is flexible and responsive.
- Tailored accommodation solutions that suits client requirement.

We assure our clients' strict travel expense budget, by booking their accommodation well within the advised budget without compromising on the quality of hotel/ serviced apartment option provided.

In short, we strive to provide our clients with unmatched cost reductions and ensure quality service standard when it comes to saving accommodation costs when traveling for work/business/ leisure on a budget.



What Makes us Different?

- We analyse our clients' travel needs (i.e., location, facilities, distance to work place, budget, etc.) and package the service to save cost and make sure you have a comfortable stay.
- We have negotiated discounted rates with hotels/apartments, worldwide.
- We assess room night volumes to leverage your rate negotiations.
- We look at trends, where our client's team stays, to determine whether there are more effective alternatives that are just as convenient.
- We negotiate the total cost of your accommodation by including value-added services specific to your company's requirement (Wifi, Breakfast, etc.) and delivering savings on incremental travel costs.
- We proactively benchmark your hotel rates to ensure they are competitive relative to current market conditions.
- We instigate re-negotiations if your company's hotel rates are found to be uncompetitive.
- We provide professional recommendations based on extensive hotel knowledge and industry experience.
- We lend complete transparency as all payments are direct to hotels / service apartments.
- We select our partner hotels and serviced apartments after thorough analysis of the brand and its quality standard. This aspect enables the guest to enjoy the best quality at the best rate.
- We have dedicated account manager and in-house teams to manage clients.



Our Services

Corporate Nest provides end-to-end accommodation solutions related to business/leisure travel. We also provide additional services such as Event management/MICE, and Group travel.

Corporate Long Stay Accommodation

We, at Corporate Nest, carefully choose and tie up with hotels, apartment hotels and serviced apartments based on convenience and cost. We ensure that hotel/apartment have all the comforts of being home away from home. Moreover, distance to work location plays a major role for us when finalizing suitable options. All the aspects are looked upon in detail by our expert team to ensure our clients get the best in comfort and cost.

Corporate Short Stay Accommodation

Corporate Nest puts you in touch with our extensive worldwide inventory of selected hotel partners at competitive rates. We proactively benchmark our rates against the current corporate rates to give you value added inclusions (eg. Breakfast, Wifi, etc.) where possible to get you the best deal.



MICE / Group Travel

MICE

Corporate Meetings, Incentives, Conferences & Events.

At CN, we use our business travel knowledge to offer you a comprehensive meetings service across all our markets. Our experienced team will find and book the most appropriate venue and arrange the related services around your event, such as accommodation, transfers, tours and food and beverage, to ensure all you have to do is turn up.

We pride ourselves on delivering quality corporate meetings and event management. We strive to build relationships and create memorable events that will enthrall your audience.

Group Travel

We believe that every group deserves to have the best trip possible and therefore we prefer to offer a tailor-made tour service to our clients, so that your group gets the exact tour that they require. We can organize just your accommodation or a full tour (or anything in between!)

Through our extensive worldwide network, we tap into the local destination knowledge of all regions to create the most interesting business/leisure travel options. And with the backing of our global negotiating muscle, we offer your business a range of competitively-priced services.



Our Global Partners

Our Business Partners

Corporate Nest has tie up with most of the Hotel and Serviced Apartment brands, worldwide and builds&maintain relationship with world renowned brands like:

Accor Hotels, Marriott, Hilton, IHG, Ascott Group, Choice hotels, Meriton, Oaks, Fraser Suites, Quest, Best Western, to mention a few.

Our Clients

Corporate Nest is the Corporate Travel Management Company focussing on providing accommodation solutions anywhere in the world at the best prices. We provide end-to-end solution to our clients from the following industries, to mention a few:

- Banking and Financial Services
- Media
- I.T.
- Health Care and Medical
- Construction and Mining
- Insurance
- Education and Training

Right from booking to billing our Client Management systems guarantee our clients convenience at every step. We employ a simple approach to ensure the needs and expectations of clients are exceeded, by:

- Understanding the clients' needs, their culture and their goals
- Tailoring a package to suit our clients through:
 - Personalised service
 - Reviewing and complying with internal corporate travel policies
 - Providing a 24/7 global service
 - Dedicated travel manager for each client



**To summarize, at
CORPORATE NEST
we have a clear strategy**

Our Goal is, for you to reach yours.
Your Standards define Our's.
Your message is our guideline.
Your task is our project.



To discuss how Corporate Nest can assist with your corporate travel requirements, please contact us at bookings@corporatenest.com

...Redefining Hospitality

We look forward to strengthen our business affiliation.

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